

AUDIT OF FINANCIAL STATEMENTS AND ADDITIONAL INFORMATION

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INDEPENDENT AUDITOR'S REPORT

CUMMINGS LAMONT & McNAMEE, PLLC

March 17, 2020

To the Board of Directors Wells National Estuarine Research Reserve Management Authority Wells, Maine

We have audited the accompanying financial statements of the enterprise fund of the Wells National Estuarine Research Reserve Management Authority (the "Authority"), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the component unit Laudholm Trust, which represent 69 percent, 72 percent, and 54 percent, respectively, of the assets, net position, and revenues of the Authority. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for Laudholm Trust, is based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

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March 17, 2020 To the Board of Directors Wells, Maine Page Two

Opinions

In our opinion, based on our audit and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the enterprise fund of the Authority, as of June 30, 2019, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We and other auditors have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

Cummings Lament & The Names, PLLC

In accordance with Government Auditing Standards, we have also issued our report dated March 17, 2020, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Authority's internal control over financial reporting and compliance.

Certified Public Accountants

Kennebunk, Maine

Management's Discussion and Analysis (Unaudited)

The following discussion and analysis of the Wells National Estuarine Research Reserve Management Authority's (the Authority's) financial performance provides an overview of the Authority's financial activities for the year ended June 30, 2019 and is intended to serve as an introduction to the Authority's basic financial statements. Please read it in conjunction with the financial statements and the accompanying notes to those financial statements, which follow this section.

The Authority's financial statements include a separate legal entity, Laudholm Trust. Although legally separate, Laudholm Trust is included as a discretely presented component unit because of the significance of its financial relationship with the Authority.

Financial Highlights

- The Authority's net position decreased by \$112,614 from the prior fiscal year-end balance. Of this amount, the plant fund had a decrease in net position of \$119,667, and the operating fund had an increase of \$7,053.
- The assets of the Authority exceeded its liabilities and deferred inflows of resources at the close of the current fiscal year by \$3,283,940 (net position). Of this amount, \$2,869,930 was invested in capital assets, and the remaining \$414,010 was unrestricted and may be used for the Authority's general operations. Of the unrestricted net position, \$181,509 was board-designated for education, research and stewardship, and \$232,501 was undesignated.
- Capital assets decreased by \$119,667 which is the net result of \$91,889 in additions and \$211,556 in current depreciation.

Overview of the Basic Financial Statements

The basic financial statements are comprised of the following:

- Independent Auditors' Report This report is issued by the Authority's independent auditors. In it, the auditors explain that they audited the Authority's basic financial statements in accordance with auditing standards generally accepted in the United States of America and Government Auditing Standards issued by the Comptroller General of the United States. It also expresses that, in the opinion of the auditors, the Authority's financial statements present fairly the Authority's financial position and the results of its operations and cash flows for the year ended June 30, 2019 in conformity with accounting principles generally accepted in the United States of America.
- Statement of Net Position This statement presents information on all of the Authority's assets, liabilities and deferred inflows of resources, with the sum of assets, liabilities and deferred inflows of resources reported as net position.
- Statement of Revenues, Expenses, and Change in Net Position This statement reports the operating and nonoperating revenues and expenses of the Authority as well as capital grants and contributions for the year ended June 30, 2019. It also shows how the Authority's net position changed during the fiscal year.
- Statement of Cash Flows The statement of cash flows reports the sources and uses of the Authority's cash from operating activities, noncapital financing activities, capital and related financing activities, and investing activities. Sources and uses of cash are netted on the statement to show the Authority's net increase or decrease in cash for the year ended June 30, 2019.
- Notes to Financial Statements The notes to the financial statements provide information about the Authority, its accounting policies, and additional information on amounts reported in other parts of the financial statements.
- Additional Information This portion of the Authority's financial statements includes additional financial information that is not required to be included in the Authority's basic financial statements. The information is presented in the form of a schedule and is meant to assist the reader by providing additional information that the Authority believes would be useful to the readers of the financial statements. As with the basic financial statements, the Authority's auditors have also issued a report on this additional information. Their report states that the additional information is fairly stated in relation to the basic financial statements.

As explained in the independent auditors' report on the basic financial statements, the Authority's auditors have also issued a "Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards". This report is not a part of the basic financial statements but is considered an integral part of the audit of the Authority's financial statements in accordance with Government Auditing Standards and should be read in conjunction with the auditors' report on the basic financial statements.

Financial Analysis of the Authority

A summary of the Authority's net position at June 30, 2019 and 2018 follows:

Net Position (in thousands)

	<u>Oper</u> 2019	ating	Fund 2018	<u>Plan</u> 2019	t Fu	<u>nd</u> 2018		<u>T</u> 2019	<u>otal</u>	<u>2018</u>
CURRENT ASSETS Cash Other current assets	\$ 300 2	\$	241 6	\$ - 4	\$	(2)	\$ 300 6	\$	241 4
NONCURRENT ASSETS Restricted grants receivable Capital assets	737 		926	5 2,870		51 2,990		742 2,870		977 2,990
Total Assets	1,039		1,173	<u>2,879</u>		3,039		<u>3,918</u>		4,212
CURRENT LIABILITIES Accounts payable and accrued expenses	74		50	4				78		50
Total liabilities	74		50	4		_		78		50
DEFERRED INFLOWS OF RESOURCES Unearned revenue	_551		<u>716</u>	5		49		_556		<u>_765</u>
Total deferred inflows of resources	<u>551</u>		<u>716</u>	5		<u>49</u>		_556		<u>765</u>
NET POSITION Unrestricted Invested in capital assets	414		407 	<u>-</u> <u>2,870</u>		2,990		414 2,870		407 2,990
Total net position	\$ 414	\$	<u>407</u>	\$ <u>2,870</u>	\$	<u>2,990</u>		\$ <u>3,284</u>	\$	<u>3,397</u>

At June 30, 2019 the Authority had restricted grants receivable of \$742,407 restricted to research, education, stewardship and general operations. Grants are recorded on the books when awarded to the Authority but revenue is not recognized until all eligibility requirements imposed by the provider have been met, generally when qualifying expenditures are incurred. Grant funds are generally drawn down from the granting agency once these requirements are met. Of the \$742,407 in grants receivable, \$186,331 has been earned and can be drawn down and the remaining \$556,076 has not been earned and is included in unearned revenue and is separately reported in the Statement of Net Position as deferred inflows of resources at June 30, 2019.

By far the largest portion of the Authority's Net Position reflects investment in capital assets. These assets have been acquired using grants and other funds of the Authority. The Authority uses these capital assets in its program and supporting services; consequently these assets are not available for future spending. Unrestricted net position may be used to meet the Authority's ongoing obligations to its creditors.

The Statement of Revenues, Expenses, and Changes in Net Position presents information showing how the Authority's net position changed during the fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. A condensed version of the Statement for the years ended June 30, 2019 and 2018 follows:

Results of Operations (in thousands)

	<u>Oper</u> 2019	rating Fund 2018	<u>Pla</u> 2019	nt Fund 2018	<u>T</u> 2019	<u>Cotal</u> 2018
OPERATING REVENUES \$	85	\$ <u>75</u>	\$ <u>23</u>	\$ <u>45</u>	\$ <u>108</u>	\$ <u>120</u>
OPERATING EXPENSES						
Education	389	377	-	-	389	377
Research	298	298	_	_	298	298
Stewardship	202	271	_	_	202	271
General and administrative	476	407	-	_	476	407
Depreciation			<u>212</u>	<u>277</u>	212	<u>277</u>
OPERATING INCOME (LOSS)	(1,280) (1,278) (189) (232) (1,469) (1,510)
NONOPERATING REVENUES						
(EXPENSES)						
Federal grants	922	920	-	2=	922	920
State grants	6	11	_	84	6	11
Laudholm Trust grants and	-					
support	358	309	_	6 =	358	309
Other nonoperating revenues	1	51	_	_	1	51
omer nenoperating revenues	•					
CAPITAL GRANTS AND						
CONTRIBUTIONS						1.0
Federal grants	-	₩3	42	16	42	16
Laudholm Trust grants	-	-	21	71	21	71
Other grants			6	8	6	8
CHANGE IN NET POSITION \$	7	\$ <u>13</u>	\$ (<u>120</u>) \$ (<u>137</u>) \$ (<u>113</u>) \$ (<u>124</u>)

The Authority's operations are funded mainly by grants and other support which are considered to be nonoperating revenues in the financial statements. After including nonoperating revenues, the Operating Fund had an increase in net position of \$7,053 which increased unrestricted net position. For the year ended June 30, 2019 depreciation expense of the Plant Fund exceeded capital grants and contributions resulting in a decrease in net position of \$119,667.

Capital Assets

As of June 30, 2019 the Authority had \$2,869,930 invested in capital assets consisting of leasehold improvements, land, buildings, furniture and fixtures, equipment, trails and boardwalks, library and exhibits, and vehicles. The largest category, leasehold improvements, consists of improvements to historic Laudholm Farm where the Reserve facilities are situated which is owned by the Town of Wells, Maine. Capital assets decreased by \$119,667 which is the net result of \$91,889 in additions and \$211,556 in current depreciation.

This year's major additions included:

Leasehold improvements	\$ 22,287
Buildings	6,080
Equipment	21,036
Trails and boardwalks	42,486
	\$ 91,889

Requests for information

This financial report is intended to provide an overview of the finances of the Authority for those with an interest in this organization. Questions concerning any information within this report may be directed to the Executive Director, 342 Laudholm Farm Road, Wells, Maine 04090.

STATEMENT OF NET POSITION

JUNE 30, 2019

	Operating Fund	Plant Fund	Total	Component Unit
ASSETS				
CURRENT ASSETS				
Cash	\$ 299,885	\$ -	\$ 299,885	\$ 279,395
Accounts receivable	5,609	-	5,609	5,734
Investments	-	-	9 <u>8</u>	7,045,371
Asset held for resale Internal balances	(4.092)	4.092	-	30,900
Inventory	(4,082)	4,082	-	4,000
Total Current Assets	301,412	4,082	305,494	7,365,400
NONCHIDDENT AGGETG				
NONCURRENT ASSETS Restricted assets:				
Grants receivable	737,407	5,000	742,407	57,500
Beneficial interest in charitable trusts	757,407	5,000	-	1,112,032
Total Restricted Assets	737,407	5,000	742,407	1,169,532
Capital assets:	-			
Leasehold improvements	-	3,417,462	3,417,462	
Land and buildings	-	2,610,994	2,610,994	97,950
Furniture and fixtures	-	75,185	75,185	10,247
Equipment	-	356,528	356,528	10,961
Trails and boardwalks	-	196,369	196,369	-
Library and exhibits	-	910,164	910,164	-
Vehicles Less accumulated depreciation	-	111,349 (4,808,121)	111,349 (4,808,121)	(13,279)
Less accumulated depreciation		(4,000,121)	(4,000,121)	(13,279)
Total Capital Assets	-	2,869,930	2,869,930	105,879
Total Noncurrent Assets	737,407	2,874,930	3,612,337	1,275,411
Total Assets	1,038,819	2,879,012	3,917,831	8,640,811

STATEMENT OF NET POSITION

JUNE 30, 2019

	Operating Fund ————	Plant Fund	Total	Component Unit
LIABILITIES, DEFERRED INFLOWS	OF RESOURCE	S AND NET POS	ITION	
CURRENT LIABILITIES				
Accounts payable	45,504	4,082	49,586	3,489
Accrued salaries	4,159	-,,,,,,	4,159	-,
Accrued compensated absences	24,070	-	24,070	15,125
Total Current Liabilities	73,733	4,082	77,815	18,614
Total Liabilities	73,733	4,082	77,815	18,614
DEFERRED INFLOWS OF RESOURCES				
Unearned revenue	551,076	5,000	556,076	104,195
Total Deferred Inflows of Resources	551,076	5,000	556,076	104,195
NET POSITION				
Unrestricted:				
Board-designated for Education	106,229	-	106,229	-
Board-designated for Research	35,863	-	35,863	-
Board-designated for Stewardship	39,417	-	39,417	-
Board-designated Endowment	-	-	골것	2,013,010
Undesignated	232,501	-	232,501	169,409
Restricted for:				2 220 250
Endowment fund	-	-	-	2,339,259
Charitable trusts	. ;	: =	=	1,112,032
Other purposes (spendable) Invested in capital assets	- 8.	2,869,930	2,869,930	2,778,413 105,879
Total Net Position	\$ 414,010	\$ 2,869,930	\$ 3,283,940	\$ 8,518,002

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

YEAR ENDED JUNE 30, 2019

	Operat	ing Fund	Government Plant		Component
	Unrestricted	Restricted	Fund	Total	<u> Únit</u>
OPERATING REVENUES					
Charges for services	\$ 84,373	\$ -	\$ 22,910	\$ 107,283	\$ -
Fundraising events, net	Ψ 04,575	Ψ -	Ψ 22,510	-	153,299
Facility rentals, net	_	_	-	_	74,909
Other income	741		-	741	3,164
Total Operating Revenues	85,114	-	22,910	108,024	231,372
OPERATING EXPENSES					
Program services					
Education	103,730	285,013	-	388,743	-
Research		297,640		297,640	-
Stewardship	12,480	189,874	_	202,354	· -
Contributions to Primary	- ,	,		ŕ	
Government	-	8 -			383,506
Total Program Services	116,210	772,527	-	888,737	383,506
Supporting services				.=	1 47 000
General and administrative	250,247	225,996	-	476,243	147,809
Fundraising Depreciation	-	-	211,556	211,556	146,673 1,000
Total Supporting Services	250,247	225,996	211,556	687,799	295,482
Total Operating Expenses	366,457	998,523	211,556	1,576,536	678,988
OPERATING INCOME (LOSS)	(281,343)	(998,523)	(188,646)	(1,468,512)	(447,616)
					9
NONOPERATING REVENUES (EXPENSE	S)				
Federal grants		922,509	-	922,509	-
State grants		5,565	-	5,565	-
Laudholm Trust grants	170,500	72,309	-	242,809	\
Laudholm Trust indirect support	115,046	-	-	115,046	-
Other grants	-	61,368	~	61,368	251200
Contributions	2,687	-		2,687	274,390
Memberships	-	-		1.62	107,210
Interest and dividends	163	-	-	163	101,968
Gains (losses) on investments	-	-	-	-	1,032,171
Gains (losses) on charitable trusts		-	-	-	17,667
Change in annuity obligations Grants to others	-	(63,228)	-	(63,228)	(6,000)
Total Nonoperating Revenues	<u> </u>		8 T		
(Expenses)	288,396	998,523		1,286,919	1,527,406

See Notes to Financial Statements

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

	Operat	ing Fund	Plant	Plant		
	Unrestricted	Restricted	Fund	Total	Unit	
INCOME (LOSS) BEFORE CAPITAL GRANTS AND CONTRIBUTIONS	7,053		(188,646)	(181,593)	1,079,790	
CAPITAL GRANTS AND CONTRIBUTIONS						
Federal grants	₩.	=	42,486	42,486	-	
Laudhom Trust grants	-	-	12,857	12,857		
Laudholm Trust indirect support	-	-	7,636	1,000	-	
Other grants		:=	6,000	8,000		
Total Capital Grants and Contributions	-	-	68,979	68,979		
CHANGE IN NET POSITION	7,053	(E	(119,667)	(112,614)	1,079,790	
NET POSITION, BEGINNING OF YEAR	406,957	8=	2,989,597	3,396,554	7,438,212	
NET POSITION, END OF YEAR	\$ 414,010	\$ -	\$ 2,869,930	\$ 3,283,940	\$ 8,518,002	

STATEMENT OF CASH FLOWS

	Primary Government					
	Operating Fund		Plant Fund		_	Total
CASH FLOWS FROM OPERATING ACTIVITIES Receipts from customers Payments to employees Payments to suppliers for goods and services Internal activity - payments to other funds Other receipts (payments)	\$	82,479 (727,361) (613,753) 5,963 741	\$	22,910 - - (5,963) -	\$	105,389 (727,361) (613,753) - 741
Net cash provided by (used in) operating activities		(1,251,931)		16,947		(1,234,984)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Noncapital grants, contributions and other support Grants to others		1,374,101 (63,228)		- -		1,374,101 (63,228)
Net cash provided by (used in) noncapital financing activities		1,310,873		-		1,310,873
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES Capital grants and contributions Acquisitions of capital assets				70,979 (87,926)	-	70,979 (87,926)
Net cash provided by (used in) capital and related financing activities		_		(16,947)	_	(16,947)
CASH FLOWS FROM INVESTING ACTIVITIES Interest and dividends		163		-		163
Net cash provided by (used in) investing activities		163		-:		163
NET INCREASE (DECREASE) IN CASH BALANCE		59,105		-		59,105
CASH BALANCE, BEGINNING OF YEAR		240,780		_		240,780
CASH BALANCE, END OF YEAR	\$	299,885	\$	-	\$ =	299,885
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities: Operating income (loss) Adjustments: Depreciation expense Change in assets and liabilities: Internal balances Accounts receivable Accounts payable Accrued salaries		(1,279,866) - 5,963 (1,894) 24,549 (683)	\$	(188,646) 211,556 (5,963)	\$	(1,468,512) 211,556 (1,894) 24,549 (683)
Net cash provided by (used in) operating activities	\$ =	(1,251,931)	\$ 	16,947	\$ =	(1,234,984)

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

Note 1 - Summary of Accounting Policies

The Wells National Estuarine Research Reserve Management Authority (the Authority) was established in 1990 as an instrumentality of the State of Maine to support and promote the interests of the Wells National Estuarine Research Reserve.

The Authority operates to: manage and sustain the coastal lands and other resources within the Reserve; further coordination and cooperation among state agencies, the National Oceanic and Atmospheric Administration, the Town of Wells, the United States Fish and Wildlife Service and the Laudholm Trust; develop and implement programs for estuarine research, monitoring, education and training; and provide public access and opportunities for public enjoyment compatible with the protection of the Reserve's natural resources.

The accounting policies used by the Authority conform to generally accepted accounting principles (GAAP) as applicable to governmental units. Significant policies are described below:

Reporting Entity – The Authority meets the criteria established by the Governmental Accounting Standards Board to be considered a primary governmental entity for financial reporting purposes. As required by GAAP, these financial statements present the Wells National Estuarine Research Reserve Management Authority (the Primary Government) and its component unit. Component units are legally separate organizations that are either financially accountable to the primary government or must be included to keep the financial statements from being misleading or incomplete because of the nature or significance of their relationships to the primary government. The component unit discussed below has been included in the Authority's financial reporting entity because of the significance of its financial relationship with the Authority.

Discretely Presented Component Unit – Laudholm Trust – Laudholm Trust, a not-for-profit organization, is a fund-raising organization providing support for estuarine ecosystems, primarily the Wells National Estuarine Research Reserve and the historic site of Laudholm Farm. Laudholm Trust is included in the Authority's financial statements because of the significance of its financial relationship with the Authority.

Laudholm Trust has issued separate financial statements for the fiscal year ended June 30, 2019. Complete financial statements may be obtained at the Trust's administrative offices: Laudholm Trust, 342 Laudholm Farm Road, Wells, Maine 04090 or at www.laudholm.org.

Financial Reporting – The Authority follows the provisions of the Governmental Accounting Standards Board (GASB): Statement No. 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments, Statement No. 37, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments: Omnibus, and Statement No. 38, Certain Financial Statement Note Disclosures, which establish the financial reporting standards for all state and local government entities.

The accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting and reflect transactions on behalf of the Authority, the reporting entity. As allowed by GASB Statement No. 34, the Authority accounts for its operations using enterprise fund accounting and reporting.

Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met, generally when qualifying expenditures are incurred.

Under GASB Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Government Entities that Use Proprietary Fund Accounting, the Authority has adopted the option to apply only those Financial Accounting Standards Board (FASB) statements and interpretations issued before November 30, 1989, that do not conflict with or contradict GASB pronouncements. Only GASB pronouncements issued after this date will be followed.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

Note 1 - Summary of Accounting Policies (continued)

Financial Reporting (continued) — Enterprise funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing goods and services in connection with an enterprise fund's ongoing operations. The principal operating revenues of the Authority's enterprise funds are charges to customers for services. Operating expenses for enterprise funds include the cost of services provided, administrative expenses, and depreciation on capital assets. All revenue and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, then unrestricted resources, as they are needed.

Fund Accounting – To ensure observance of limitations and restrictions placed on the use of the resources available to the Authority, the accounts are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purposes. Separate accounts are maintained for each fund; however, in the accompanying financial statements, funds that have similar characteristics have been combined into fund groups. Accordingly, all financial transactions have been recorded and reported by fund group.

The assets, liabilities, and fund balances of the Authority are reported in two self-balancing fund groups as follows:

- Operating funds, which include unrestricted and restricted resources, represent the portion of expendable funds that are available for support of Authority operations and program services.
- Plant funds represent all property, plant and equipment owned by the Authority.

Capital Assets – Purchased assets are carried at cost. Contributed assets are carried at their estimated fair market value at the time of the gift. For the Authority, major additions are included in the property accounts while maintenance and repairs which do not improve or extend the life of the assets are expensed currently. For the Authority's discretely presented component unit, Laudholm Trust, the policy is to capitalize costs for major additions over \$1,000. Depreciation is computed by the straight-line method based on the estimated useful lives of the assets. See Note 4.

Capital Grants and Contributions – Funds provided by grants from federal and state governments, and Laudholm Trust, which are restricted to the construction and improvement of the Authority's capital assets are recorded as income from capital grants and contributions.

Net Position — Net position comprises the various net earnings from operating income, nonoperating revenues and expenses, and capital grants and contributions. Net position is classified in the following three components:

Invested in capital assets – This component of net position consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes or other borrowings, if any, that are attributable to the acquisition, construction or improvement of those assets.

Restricted – This component of net position consists of constraints imposed by grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.

Unrestricted net position – This component of net position consists of assets that do not meet the definition of "restricted" or "invested in capital assets."

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

Note 1 - Summary of Accounting Policies (continued)

Cash and Cash Equivalents – For the purposes of the Statement of Cash Flows, the Authority considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Internal Balances – During the course of operations numerous transactions occur between funds that may result in amounts owed between funds. Interfund receivables and payables outstanding are referred to as "internal balances" and normally arise from differences in the timing of expenditures and related grant drawdowns.

Compensated Absences – Under certain circumstances, employees of the Authority are allowed to accumulate annual leave. This amount is included as a liability in the financial statements.

Investments – The Authority's discretely presented component unit, Laudholm Trust, carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the Statement of Net Position. Unrealized gains and losses are included in the change in net position in the accompanying Statement of Revenues, Expenses, and Changes in Net Position.

Fair Value of Financial Instruments – For the Authority's discretely presented component unit, Laudholm Trust, the fair value of all reported assets and liabilities which represent financial instruments, none of which are held for trading purposes, approximates the carrying value of such amounts unless otherwise indicated.

Inventory — The Authority's discretely presented component unit, Laudholm Trust, values inventory at the lower of cost or market determined by the first-in, first-out method.

Income Taxes – The Authority's discretely presented component unit, Laudholm Trust, is exempt from Federal income taxes under the provisions of the Internal Revenue Service Code as an entity described in Section 501(c)(3). The Trust has been classified as a publicly supported Trust that is not a private foundation under Section 509(a) of the Internal Revenue Service Code. Therefore, no provision for income taxes has been made.

Donated Assets and Services – For the Authority's discretely presented component unit, Laudholm Trust, donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills and are provided by individuals possessing those skills that would typically need to be purchased if not provided by donation.

Use of Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Expense Allocation – The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Revenues, Expenses, and Changes in Net Position. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

Note 2 - Memorandums of Understanding

The Authority has entered into memorandums of understanding with the Town of Wells, the State of Maine Department of Agriculture, Conservation and Forestry/Bureau of Parks and Lands, the National Oceanic and Atmospheric Administration, the United States Fish and Wildlife Service and Laudholm Trust. These agreements outline each entity's responsibilities in relation to the operation of the Reserve and the management of the property included within the boundaries of the Reserve. The Authority's responsibilities in these agreements are generally to manage the Reserve consistent with the Wells National Estuarine Research Reserve Management Plan 2019 - 2024.

Note 3 - Cash Deposits and Investments

The Authority has no formal investment policy. The Authority makes all deposits pursuant to State of Maine Statutes. The Authority's discretely presented component unit, Laudholm Trust, has an investment policy which complies with State of Maine Statutes.

Deposits

At June 30, 2019, the carrying amount of the Authority's deposits with financial institutions was \$299,485 and the bank balance was \$337,253. The difference between the carrying amount and the bank balance is due primarily to outstanding checks and deposits in transit. Of the bank balance, the entire \$337,253 was covered by federal depository insurance.

At June 30, 2019, the carrying amount of the discretely presented component unit's deposits with financial institutions was covered by federal depository insurance, the Securities Investor Protection Corporation, or by additional insurance.

Investments

The Authority's discretely presented component unit, Laudholm Trust, records investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the Statement of Net Position. Unrealized gains and losses are included in the change in net position in the accompanying Statement of Revenue, Expenses, and Changes in Net Position. Investments include gifts that are subject to donor or legal restrictions as well as other unrestricted gifts and funds, which are invested to provide support for Trust activities in accordance with Trustee direction. Investments, at fair value, are classified in the Statement of Net Position at June 30, 2019 as follows:

Cash and cash equivalents	\$ 187,389
U.S. government treasuries	982,293
Mutual funds	172,872
Corporate equities	5,702,817
Total investments	\$ 7 045 371

Note 4 – Capital Assets

Depreciation is computed by the straight-line method using the following estimated useful lives:

Leasehold improvements	25 years
Buildings	25 years
Furniture and fixtures	10 years
Equipment	5-10 years
Trails and boardwalks	15 years
Library and exhibits	7 years
Vehicles	5 years

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

Note 4 – Capital Assets (continued)

Leasehold improvements consist of improvements to land and buildings owned by the Town of Wells, Maine. The land consists of historic Laudholm Farm on 240 acres where the Reserve facilities are situated. The Authority has certain rights, including the rights to use, manage, and improve the property, as outlined in an easement deed granted to the Authority by the Inhabitants of the Town of Wells on August 7, 1992.

Land and buildings of the primary government consist of two parcels. The first one consists of approximately 37 acres of land and buildings situated on Laudholm Farm Road in the Town of Wells, Maine. The property is used for dormitories for visiting scientists and educators. The deed transferring this property to the Authority prohibits the Authority from mortgaging or selling this property. The property is to be held intact. In the event that the provisions of the deed are violated, title will automatically pass to the Catholic Church Extension Society of the United States of America which would be free to dispose of the property at a public or private sale. The second parcel consists of approximately 5 acres of land and buildings located adjacent to the Reserve facilities.

Land of the component unit consists of 4 parcels of land which are unrestricted and expendable.

Capital asset activity of the primary government for the year ended June 30, 2019 was as follows:

		Beginning Balance			Additions		Retirements		Ending <u>Balance</u>
Capital assets not being depreciated:									
Land	\$	1,053,519	9	3	-	\$	- 2	\$	1,053,519
Furniture and fixtures		23,300			-				23,300
Total capital assets not be	eing								
depreciated		1,076,819							<u>1,076,819</u>
Other capital assets:									
Leasehold improvements		3,395,175			22,287		-		3,417,462
Buildings		1,551,395			6,080		長人		1,557,475
Furniture and fixtures		51,885			-		- -		51,885
Equipment		335,492			21,036				356,528
Trails and boardwalks		153,883			42,486		8		196,369
Library and exhibits		910,164			-		\frac{1}{2}		910,164
Vehicles		111,349					_		111,349
Total other capital assets		6,509,343			91,889				6,601,232
Less accumulated depreciation	:								
Leasehold improvements	(2,464,006)	(94,455)	-	((2,558,461)
Buildings	(770,338)	(62,178)	=	((832,516)
Furniture and fixtures	(50,164)	(444)	-	((50,608)
Equipment	(255,764)	(32,489)	-	((288,253)
Trails and boardwalks	(113,019)	(5,441)	-	((118,460)
Library and exhibits	(882,474)	(5,304)	(-	((887,778)
Vehicles	(60,800)	(11,245)	(-	($(_{2,045})$
Total accumulated depreciation	n (4,596,565)	(<u>211,556</u>)		((<u>4,808,121</u>)
Total other capital assets, net		1,912,778		(<u>119,667</u>)			<u>1,793,111</u>
Total capital assets, net	\$	2,989,597	\$	(<u>119,667</u>) \$		\$	<u>2,869,930</u>

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

Note 4 - Capital Assets (continued)

Capital asset activity of the discretely presented component unit for the year ended June 30, 2019 was as follows:

	Beginning Balance		Additions	Retirements		Ending Balance	
Capital assets not being depreciated: Land \$ Furniture and fixtures Total capital assets not being depreciated	97,950 1,300 99,250	\$		\$ 	\$	97,950 1,300 99,250	
Other capital assets: Furniture and fixtures Equipment	4,447 		4,500 3,018	-		8,947 10,961	
Total other capital assets	12,390		<u>7,518</u>			19,908	
Less accumulated depreciation: Furniture and fixtures Equipment	(4,447 (7,832) (563) 		(5,010) 8,269)	
Total accumulated depreciation	(12,279) (1,000)		(<u>13,279</u>)	
Total other capital assets, net	111		6,518			6,629	
Total capital assets, net \$	99,361	\$	6,518	\$ 	\$	105,879	

Note 5 - Deferred Amounts

Grants receivable represent the balances of unrestricted and restricted grants, all of which are due to be received during the year ending June 30, 2020.

Grants receivable which are subject to restrictions are included in unearned revenue. The following is a summary of the changes in unearned revenue:

Balance at beginning of period Additional restricted grants Less - funds expended during the period	\$ 764,972 914,198 1,679,170 1,123,094
Balance at end of period	\$ _556,076
The unearned revenue amounts are more fully described as follows:	
Restricted to education Restricted to research Restricted to stewardship Restricted to general and administrative Restricted to capital asset additions	\$ 132,687 217,204 134,720 66,465 5,000
	\$ 556,076

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

Note 6 - Support and Revenue

The Authority's major sources of revenue are federal grants and Laudholm Trust grants as follows:

- Federal grants are received from the National Oceanic and Atmospheric Administration within the U.S. Department of Commerce, the U.S. Department of the Interior Fish and Wildlife Service and National Park Service, the U.S. Department of Agriculture, the National Science Foundation and the U.S. Environmental Protection Agency. Various grant awards are utilized by the Authority for operations, development, research, education, stewardship and monitoring purposes.
- Laudholm Trust provides the local matching funds required by the federal grants and additional support needed for operations and capital improvements. The Trust is a not-for-profit organization which raises money through membership dues, donations, facility rentals and fundraising activities and events with the primary goal to support the Authority.

The Authority also receives state, municipal, and private grants to support its operations, programs and capital improvements.

Note 7 - Pension Plan

The Authority has established a defined contribution pension plan for the benefit of its employees. Under this plan the Authority matches dollar for dollar up to 6.5% of each eligible employee's salary. Employees must have one year of service with the Authority before they can participate in the plan. The related pension expense of the primary government was \$29,664 for the year ended June 30, 2019. The Authority's discretely presented component unit, Laudholm Trust, has a similar plan with a related pension expense of \$13,462 for the year ended June 30, 2019.

Note 8 - Beneficial Interest in Charitable Trusts

The Authority's discretely presented component unit, Laudholm Trust, is the beneficiary of two perpetual trusts created by donors, the assets of which are not in possession of the Trust. The Trust has legally enforceable rights and claims relating to such assets, including the sole right to income therefrom. At June 30, 2019 the Trust has recorded its beneficial interest in these trusts of \$1,112,032. Net realized and unrealized gains (losses) and undistributed investment income, net of trust management fees related to the beneficial interests are reported as changes in restricted net position based on explicit donor stipulations. Distributions received from the trusts during 2019 amounted to \$44,606. Distributions are included in contributions.

Note 9 - Charitable Gift Annuity Agreements

For the Authority's discretely presented component unit, Laudholm Trust, amounts due to others under charitable gift annuity agreements represent guarantees to pay a fixed amount to the donor for the life of the donor. At June 30, 2019 the Trust had obligations under two separate agreements. The assets received have generally been invested in savings accounts, the earnings from which are used to offset the payments required under one of the agreements. An annuity has been purchased from an insurance company, the payments from which are used to offset the payments required under the other agreement. In the year of a new gift, the difference between the amount received and the present value of the future annuity payments is recorded as a contribution. The present value of future annuity payments is determined based on the ages and life expectancies of the donors as of the date of the gift, using a discount rate that approximates the Trust's rate of return on invested assets.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

Note 10 - Line of Credit

The Authority's discretely presented component unit, Laudholm Trust, has a line of credit with a commercial bank which provides for borrowings of up to \$50,000. The line of credit is unsecured. There were no borrowings under the line of credit as of June 30, 2019. This line of credit has been extended through July 22, 2020.

Note 11 - Donated Materials and Services

Donated materials and equipment are reflected as contributions in the accompanying statements at their estimated values at date of receipt. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills and are provided by individuals possessing those skills that would typically need to be purchased if not provided by donation.

Note 12 - Assets Measured at Fair Value on a Recurring Basis

The Authority's discretely presented component unit, Laudholm Trust, follows FASB ASC 820-10 Fair Value Measurements, whereby the Trust is required to disclose for its assets and liabilities measured at fair value on a recurring basis the inputs used to determine those fair value measurements. The guidance provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3).

The three levels of the fair value hierarchy are as follows:

- Level 1: Level 1 inputs are quoted prices in active markets for identical assets and liabilities that an entity has the ability to access at a measurement date.
- Level 2: Level 2 inputs are inputs other than quoted prices that are observable for the specific asset or liability, either directly or indirectly.
- Level 3: Level 3 inputs are unobservable inputs for the asset or liability in which little or no market activity is available for the asset or liability at the measurement date.

The following is a description of the valuation methodologies used for Level 2 assets measured at fair value:

Beneficial interest in charitable trusts: Valued using readily available quoted market prices of the asset's underlying investments.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Trust's management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

At June 30, 2019 the Trust calculated fair value measurements using inputs corresponding to the following levels:

- Level 1: Cash and Investments.
- Level 2: Beneficial interest in charitable trusts.

Note 13 - Restricted Net Assets

Restricted net position of the Authority's discretely presented component unit, Laudholm Trust, at June 30, 2019 consisted of the following:

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2019

Note 13 – Restricted Net Assets (continued)

Endowment fund net position consists of various donor restricted permanent endowments with the primary goal to support the Wells National Estuarine Research Reserve with income restricted as follows:

Unrestricted	\$ 392,900
Restricted to educational programs	328,012
Restricted to research programs	1,422,240
Restricted to library support	97,675
Restricted to junior research programs	50,949
Restricted to landscape beautification	5,000
Restricted to support of historic buildings	42,483
Total endowment fund	\$ 2,339,259

Charitable trusts more fully described in a separate footnote with the primary goal to support the Wells National Estuarine Research Reserve with income restricted as follows:

Unrestricted	\$ 1,112,032
Total charitable trusts	\$ <u>1,112,032</u>

Other amounts temporarily restricted to be spent as follows:

Accumulated endowment earnings restricted to:	
Restricted to research programs	\$ 1,177,312
Restricted to educational programs	514,128
Other restricted amounts	1,007,973
Pledges receivable	57,500
Other grants	21,500
Total restricted for other purposes (spendable)	\$ <u>2,778,413</u>

Note 14 - Lease of Office Space

The Authority has entered into two separate agreements to lease office space to other organizations. The first lease, entered into on March 6, 2019, provides 225 square feet of office space to a state agency. The term of the lease is for the three years ending June 30, 2022, and may be extended upon agreement of both parties. The lease calls for annual rent of \$6,000 for the fiscal year ending June 30, 2020, with \$500 increases for the remaining two years. The second lease was entered into on December 12, 2019 and provides 225 square feet of office space to a not-for-profit organization. The term of the lease is for the three years ending June 30, 2022, and may be extended upon agreement of both parties. The lease calls for annual rent of \$6,000 plus an annual overhead fee of \$1,500 for access to, and use of, additional meeting spaces and certain office equipment.

Note 15 - Subsequent Events

Subsequent events have been evaluated by management through March 17, 2020. March 17, 2020 is the date the financial statements were available to be issued. There are no subsequent events that were material to the financial statements at March 17, 2020.



INDEPENDENT AUDITORS' REPORT ON ADDITIONAL INFORMATION

March 17, 2020

To the Board of Directors Wells National Estuarine Research Reserve Management Authority Wells, Maine

Our report on our audit of the basic financial statements of the Wells National Estuarine Research Reserve Management Authority for the year ended June 30, 2019, appears on page 1. This audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of functional expenses is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplementary information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. We have applied certain limited procedures to the supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. Such information, in our opinion, is fairly stated in all material respects in relation to the basic financial statements of the Authority taken as a whole.

Cumming, Lanut & Mc Marrer, PLLC

Certified Public Accountants

Kennebunk, Maine

SCHEDULE OF FUNCTIONAL EXPENSES

	_	Primary Government						Component Unit						
		Program Services					S	Supporting Services		Supporting Services				
		Education		Research	S1	tewardship		General and Administrative		General and Administrative		Fundraising		
EXPENSES														
Salaries	\$	244,345	\$	182,028	\$	95,110	\$	205,195	\$	73,481	\$	87,170		
Payroll taxes and														
benefits		73,448		63,958		21,805		35,789		28,466		30,744		
Contracted services		27,321		2,696		64,548		27,592		·-		-		
Docent and volunteer														
expenses		8,949		-		-				3 -		-		
Insurance		-						10,946		5,502		-		
Miscellaneous		6,206		2,427		3,160		6,648		52				
Postage		-		-		-		677		437		3,934		
Printing		12,472		-		-		-		-		*		
Professional fees		-		-		-		72,262		37,411		12,470		
Recognition		-		-		-		-		-		5,251		
Repairs and														
maintenance		-		-		-		63,858		401		-		
Staff development		728		682		4,146		2,838		334		334		
Subscriptions and														
memberships		-		490		A.		4,050		147		296		
Supplies		7,086		37,140		4,307		9,281		1,479		5,916		
Travel		8,188		8,219		9,278		3,484		99		558		
Utilities and telephone		-				_		33,623		*		· ·		
Total Expenses	\$	388,743	\$	297,640	\$	202,354	\$	476,243	\$	147,809	\$	146,673		
											=			